

# CUSTOMER SUCCESS STORY

## Reimagining Branch Connectivity with ReFlex SD-WAN



### Client Overview

**Client Name:** Orange Retail

**Industry:** Financial Services

**Size:** 600+ Employees

**Location:** India

**Use Case:** Secure Remote Access, VPN replacement

### Client Background

A mid-sized financial services company with a growing remote and branch-based workforce relied heavily on legacy VPN and firewall solutions. As hybrid work scaled and regulatory pressure increased, their IT team began noticing the limitations of their existing stack - ranging from operational complexity to poor access visibility and audit delays

### Problems Faced

- High lateral movement risk due to full-network VPN access
- No device posture checks or context-based controls
- Difficult to generate compliance audit trails (RBI, ISO 27001)
- VPN appliances struggled to scale with remote users
- Manual policy changes across firewalls became operationally heavy

### The Solution: COSGrid's ReFlex<sup>SD-WAN</sup>

COSGrid Networks implemented ReFlex SD-WAN, its agile and secure software-defined networking solution, to improve connectivity, reduce MPLS dependency and streamline network management across branch locations.

### ReFlex SD-WAN Key Features

- **Application-aware routing** for critical track prioritization.
- Centralized orchestration with **zero-touch** provisioning.
- **Encrypting tunnels** with built-in segmentation and security.
- Hardware-agnostic **edge deployment** for scalability.

### Implementation Highlights



Delivered within 2 weeks



Reduce IT & Opex costs by 10%



Increase security visibility by 20%



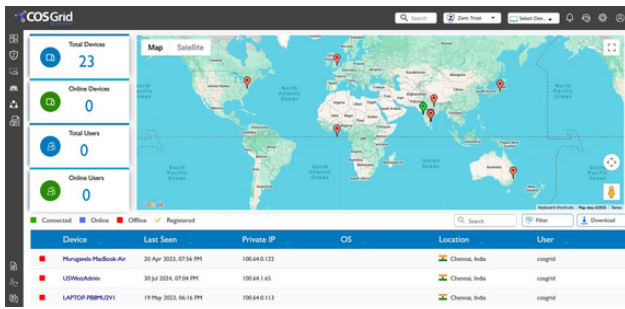
Reduce IT Complexity

“ With COSGrid as our SD-WAN partner, we've been able to roll out new branches 80% faster, get 3x more bandwidth, and 50% lower Opex compared to MPLS WAN. A complete end-to-end solution from them with a solid 4G support, Network security, and simplified management

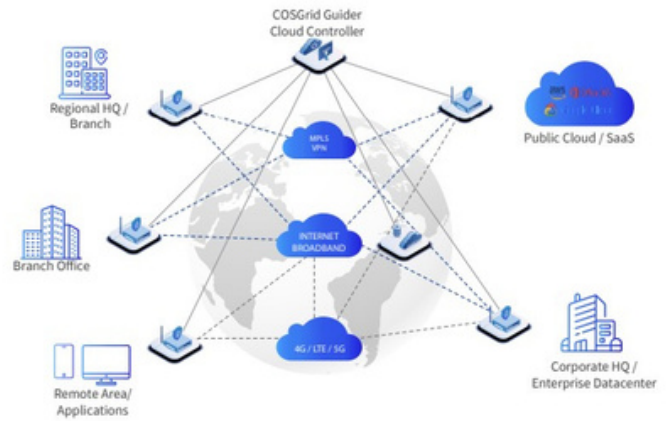
-XYZ (Chief X Officer)



## Dashboard



## Architecture



## Deployment Snapshot



Deployment Time: 10 Days



Only 2 IT Admins Involved

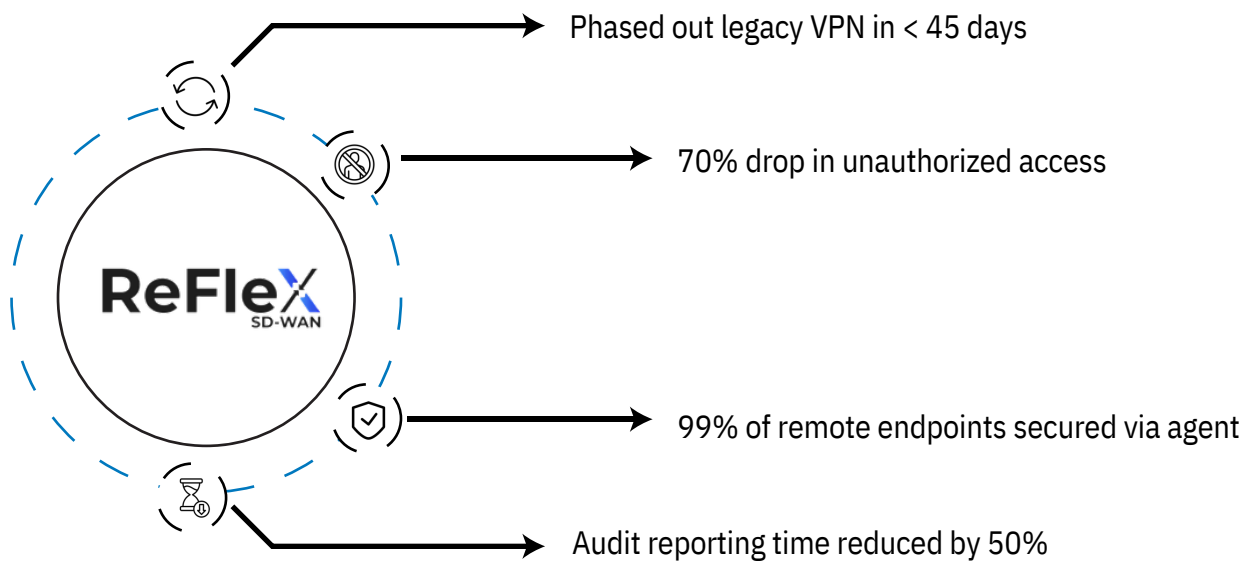


Go Live in 2 Weeks



Seamless Integration

## Results Achieved



## ABOUT COSGRID

COSGrid Networks is a leading networking and cybersecurity products company that delivers secure access and protection to users data, applications, and workloads across clouds, remote sites, and WFH users anywhere. One of the few unified SASE companies globally that enables 'Cyber-resilience Simplified' for organizations with advanced threat detection, zero trust architecture capabilities, and patented adaptive SD-WAN-based steering to deliver seamless connectivity across WAN links, including 4G/5G.

COSGrid Networks: Cyber Resiliency Simplified with Smart SASE NetsecOps

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